Month: September 2016

Maker	Model name	Vama Clasiffication	Sales - Oct 2016				Share	Sales - YTM 2016				Share
			North	*Central*	*South*	***Total***		*North*	*Central*	*South*	***Total***	
Mekong	Pronto	**SUV**	2	2	6	***10***		26	14	77	***117***	
Mekong	Premio	**Pick-up**	1	1	18	***20***		17	11	132	***160***	
Mekong	Paso 990BE	**Small truck**				-				6	***6***	
Mekong	Paso 990 D	**Small truck**			2	***2***	***0.1%***		2	26	***28***	***0.2%***
Mekong	Paso 1.5TD	**Small truck**			1	***1***		7		47	***54***	
Mekong	Paso 2.0TD	**Small truck**				-				2	***2***	
Mekong	Paso 2.5TD	**Light truck**									-	
Mekong	**Sub-total**		**3**	**3**	**27**	**33**		**50**	**27**	**290**	**367**	
GM Vietnam	Spark Van	**Van**	54	14	42	***110***		527	177	258	***962***	
GM Vietnam	Spark LS	**Sedan**	29	7	104	***140***		269	163	838	***1270***	
GM Vietnam	Spark LTZ	**Sedan**						1			***1***	
GM Vietnam	Aveo LT	**Sedan**	21	18	86	***125***		186	136	431	***753***	
GM Vietnam	Aveo LTZ	**Sedan**	12	5	18	***35***		155	74	176	***405***	
GM Vietnam	Cruze LS	**Sedan**	30	18	145	***193***		261	211	962	***1434***	
GM Vietnam	Cruze LTZ	**Sedan**	37	19	101	***157***	***3.8%***	316	100	698	***1114***	***3.6%***
GM Vietnam	Colorado LTZ	**Pick-up**	32	14	37	***83***		319	101	272	***692***	
GM Vietnam	Captiva LTZ	**SUV**	11	7	43	***61***		191	78	390	***659***	
GM Vietnam	Orlando LTZ	**MPV**	5	5	21	***31***		357	19	100	***476***	
GM Vietnam												
GM Vietnam												
GM Vietnam												
GM Vietnam	**Sub-total**		**231**	**107**	**597**	**935**		**2582**	**1059**	**4125**	**7766**	
Mitsubishi	Pajero Sport	**SUV**	1	2	25	***28***		331	36	72	***439***	
Mitsubishi	Pajero Sport	**SUV**	2	1	2	***5***		152	18	90	***260***	
Mitsubishi	Pajero Sport	**SUV**	15	13	28	***56***		128	93	255	***476***	
Mitsubishi	Outlander Sport Pre	**SUV**	7	4	3	***14***		105	39	30	***174***	
Mitsubishi	Outlander Sport CVT	**SUV**						17	8	5	***30***	
Mitsubishi	Outlander 2.4 CVT	**SUV**		3	1	***4***		61	30	36	***127***	
Mitsubishi	Outlander 2.0 CVT	**SUV**	23	11	7	***41***		86	51	41	***178***	
Mitsubishi	Outlander 2.0 STD	**SUV**	2	3	5	***10***		4	5	7	***16***	
Mitsubishi	Mirage CVT	**Sedan**	23	18	13	***54***		162	117	89	***368***	
Mitsubishi	Mirage MT	**Sedan**	3		7	***10***		46	17	59	***122***	
Mitsubishi	Attrage CVT	**Sedan**	36	24	24	***84***		326	202	178	***706***	
Mitsubishi	Attrage MT	**Sedan**	29	9	38	***76***		191	101	329	***621***	
Mitsubishi	Triton GLS AT	**Pick-up**	9	8	7	***24***		81	43	28	***152***	
Mitsubishi	Triton GLS MT	**Pick-up**	8	25	1	***34***		101	51	10	***162***	
Mitsubishi	Triton GLX AT	**Pick-up**	40	13	8	***61***	***2.1%***	257	90	64	***411***	***2.1%***
Mitsubishi	Triton GLX MT	**Pick-up**	8	4	11	***23***		261	28	52	***341***	
Mitsubishi	Pajero	**SUV**						16	2	3	***21***	
Mitsubishi	Pajero	**Ambulance (SPV)**										
Mitsubishi												
Mitsubishi												
Mitsubishi												
Mitsubishi	**Sub-total**		**206**	**138**	**180**	**524**		**2325**	**931**	**1348**	**4604**	
Suzuki	Carry Blind Van	**Van**	78	4	29	***111***		762	8	206	***976***	
Suzuki	Carry Truck	**Small truck**	86	4	60	***150***		986	23	640	***1649***	
Suzuki	Super Carry Pro	**Small truck**	92	17	144	***253***		851	98	1070	***2019***	
Suzuki	Vitara	**SUV**	41	3	25	***69***		407	8	223	***638***	
Suzuki	Grand Vitara	**SUV**	1			***1***	***2.8%***	23			***23***	***2.9%***
Suzuki	Ertiga	**Sedan**	12	2	25	***39***		90	15	222	***327***	
Suzuki	Swift	**Sedan**	44	1	10	***55***		534	8	113	***655***	
Suzuki	Ciaz	**Sedan**			1	***1***				2	***2***	
Suzuki												
Suzuki	**Sub-total**		**354**	**31**	**294**	**679**		**3653**	**160**	**2476**	**6289**	
Toyota	Camry 2.5Q/KZ	**Sedan**	68	17	79	***164***		762	156	803	***1721***	
Toyota	Camry 2.5G/KL	**Sedan**	8		3	***11***		169	7	114	***290***	
Toyota	Camry 2.0E /KE	**Sedan**	104	26	104	***234***		973	210	751	***1934***	
Toyota	Camry 3.5Q	**Sedan**										
Toyota	Corolla Altis 1.8AT/CV+CVB	**Sedan**	240	62	102	***404***		2049	560	914	***3523***	
Toyota	Corolla Altis 1.8MT/CG	**Sedan**	15	4	14	***33***		158	47	140	***345***	
Toyota	Corolla Altis 2.0/CQ	**Sedan**	17		11	***28***		125	3	122	***250***	
Toyota	Corolla Altis RS	**Sedan**										
Toyota	Vios 1.5G/VG	**Sedan**	407	142	161	***710***		3375	1095	1247	***5717***	
Toyota	Vios 1.5E/VE	**Sedan**	657	165	510	***1332***		3588	846	1979	***6413***	
Toyota	Vios 1.5J	**Sedan**						151	50	12	***213***	
Toyota	Vios Limo	**Sedan**	46		60	***106***		341		299	***640***	
Toyota	Innova G	**MPV**	34	9	92	***135***		292	64	504	***860***	
Toyota	Innova E	**MPV**	164	47	447	***658***		2044	557	3827	***6428***	
Toyota	Innova V	**MPV**	24	6	57	***87***		137	19	260	***416***	
Toyota	Innova J	**MPV**						125		657	***782***	
Toyota	Innova GSR	**MPV**					***22.6%***					***20.5%***
Toyota	Fortuner Gasoline (4x4)/FV	**SUV**	33	1	11	***45***		356	58	127	***541***	
Toyota	Fortuner Gasoline (4x2)/FX	**SUV**	83	18	123	***224***		910	213	1318	***2441***	
Toyota	Fortuner Diesel/FG	**SUV**	137	67	605	***809***		1017	561	3806	***5384***	
Toyota	Fortuner Gasoline (4x4) TRD	**SUV**	1		6	***7***		92	5	102	***199***	
Toyota	Fortuner Gasoline (4x2) TRD	**SUV**	31	8	66	***105***		336	120	683	***1139***	
Toyota	Hiace Gasoline 2.7	**Minibus**	4	3	8	***15***		78	16	92	***186***	
Toyota	Hiace Diesel 2.5	**Minibus**	1		4	***5***		13	5	106	***124***	
Toyota	Hiace Super Wagon	**Minibus**										
Toyota	Landcruiser 200 GX 470	**SUV**	7	5	18	***30***		201	61	164	***426***	
Toyota	Land Prado	**SUV**	51	6	19	***76***		452	116	249	***817***	
Toyota	FT86	**Sedan**										
Toyota	Hilux (4x4) AT/HQ	**Pick-up**	20	7	15	***42***		354	142	233	***729***	
Toyota	Hilux G (4x4)	**Pick-up**	10	7	8	***25***		233	109	146	***488***	
Toyota	Hilux E (4x2)	**Pick-up**	8	4	7	***19***		238	88	250	***576***	

Maker	Model name	Vama Clasiffication	Sales - Oct 2016				Share	Sales - YTM 2016				Share
			North	Central	South	Total		North	Central	South	Total	
Toyota	Yaris E	Sedan	23		3	26		268	26	70	364	
Toyota	Yaris G	Sedan	92	39	71	202		927	220	480	1627	
Toyota	Sub-total		2285	643	2604	5532		19764	5354	19455	44573	
Isuzu	D-Max 4x4	Pick-up	12	4	12	28		81	47	98	226	
Isuzu	D-Max 4x2	Pick-up	15	9	28	52		104	48	190	342	
Isuzu	mu-X	SUV	27	7	39	73		81	20	161	262	
Isuzu	NLR	Small truck	1		2	3		8	3	23	34	
Isuzu	NMR	Small truck	48		12	60		93	2	125	220	
Isuzu	NPK	Light truck	15	3	21	39		128	21	194	343	
Isuzu	NQL	Light truck	36	6	65	107		416	41	602	1059	
Isuzu	QKR	Small truck	108	34	342	484		543	204	1972	2719	
Isuzu	FRR	Medium truck	3		4	7	3.6%	39	2	91	132	2.7%
Isuzu	FVR	Medium truck	3		5	8		27	10	57	94	
Isuzu	FVM	Medium truck	10		12	22		113	31	160	304	
Isuzu	Tractor Head	Tractor truck (SPV)	1		4	5		6		50	56	
Isuzu												
Isuzu												
Isuzu												
Isuzu	Bus Chassis	Chassis			132	132				1075	1075	
Isuzu	Sub-total		279	63	546	888		1639	429	3723	5791	
Ford	FIESTA - 5Drs	Hatchback	31	9	18	58		258	51	173	482	
Ford	FIESTA - 4Drs	Sedan	23	7	11	41		122	37	106	265	
Ford	FOCUS - 5Drs	Hatchback	19	5	16	40		200	37	168	405	
Ford	FOCUS - 4Drs	Sedan	18	8	11	37		177	40	162	379	
Ford	Transit 16 seats	Minibus	214	49	342	605		2229	484	3256	5969	
Ford	Ranger 4x4 CBU	Pick-up	213	62	149	424		2425	721	2301	5447	
Ford	Ranger 4x2 CBU	Pick-up	379	106	227	712	9.9%	2861	774	2320	5955	10.8%
Ford	Everest	SUV	5	3	4	12		144	44	137	325	
Ford	EcoSport 1.5AT	SUV	209	65	206	480		1824	465	1773	4062	
Ford	EcoSport 1.5MT	SUV	1	3	17	21		50	69	119	238	
Ford	Sub-total		1112	317	1001	2430		10290	2722	10515	23527	
Hino	HINO	Other Truck	103	36	176	315		968	155	2000	3123	
							1.3%					1.4%
Hino	Bus Chassis	Chassis	6			6		16		8	24	
Hino	Sub-total		103	36	176	315		968	155	2000	3123	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	43	14	62	119		393	195	514	1102	
SAMCO	SAMCO B40 ~ B80	Large bus	28	9	58	95		140	30	186	356	
SAMCO	SAMCO PRIMAS giường nằm 45C	Large bus	3	2	3	8		32	23	30	85	
SAMCO	Truck	Medium truck			1	1				2	2	
SAMCO	Crane truck	Crane truck (SPV)							1	2	3	
SAMCO	Road cleaning truck	Road cleaning truck(SPV)										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)		1	3	4			1	16	17	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)										
SAMCO	Vaccum tank truck	Vaccum tank truck (SPV)					0.9%			8	8	0.7%
SAMCO	Stage truck	Stage truck (SPV)								1	1	
SAMCO	Fire truck	Fire fighting truck (SPV)										
SAMCO	Hooklift	Hooklift (SPV)								5	5	
SAMCO	Sewage suction truck	Sewage suction truck (SPV)								1	1	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)										
SAMCO	Car carring truck	Car Carrying Truck (SPV)								1	1	
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)								2	2	
SAMCO	Bus Chassis	Chassis										
SAMCO	Sub-total		74	26	127	227		565	250	768	1583	
THACO KIA	Morning	Hatchback	913	54	576	1543		6,309	554	4,503	11366	
THACO KIA	Cerato	Sedan	335	67	242	644		2,876	567	1,854	5297	
THACO KIA	Sorento	SUV	84	14	125	223		789	145	1,150	2084	
THACO KIA	Carens	MPV						237	102	465	804	
THACO KIA	Rondo	MPV	22	17	133	172	13.0%	325	200	1,060	1585	12.0%
THACO KIA	Sedona	MPV	36	2	68	106		421	49	951	1421	
THACO KIA	Rio	Sedan	180	58	232	470		1,688	351	1,189	3228	
THACO KIA	Sportage	SUV						50	8	41	99	
THACO KIA	Xe khác	Sedan	2	4	11	17		56	10	48	114	
THACO KIA	Sub-total		1572	216	1387	3175		12751	1986	11261	25998	
THACO BUS	Thaco 28 ~ 45 seats	Large bus	101	42	82	225	0.9%	1,140	421	1,143	2704	1.2%
THACO BUS	Sub-total		101	42	82	225		1140	421	1143	2704	
THACO TRUCK	K2700	Small truck	277	47	145	469		2,330	473	1,448	4251	
THACO TRUCK	K3000	Small truck	606	113	519	1238		5,711	931	6,334	12976	
THACO TRUCK	Thaco truck	Light truck	463	155	294	912	14.9%	4,852	1,333	2,693	8878	17.3%
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)	450	115	454	1019		5,004	1,874	4,595	11473	
THACO TRUCK	Sub-total		1796	430	1412	3638		17897	4611	15070	37578	
VINAMAZDA	Mazda2	Sedan	112	41	146	299		1726	496	1372	3594	
VINAMAZDA	Mazda3	Sedan	602	133	375	1110		5128	1237	3236	9601	
VINAMAZDA	CX-5	Crossover	483	80	292	855		3955	695	2376	7026	
VINAMAZDA	Mazda 6	Sedan	116	25	124	265	11.5%	1179	238	1040	2457	11.8%
VINAMAZDA	BT-50	Pick-up	155	34	84	273		1620	444	880	2944	
VINAMAZDA	CX-9	SUV						30	4	42	76	
VINAMAZDA	Sub-total		1468	313	1021	2802		13638	3114	8946	25698	
THACO	Peugeot	Peugeot	14	7	19	40	0.2%	242	74	205	521	0.2%
PEUGEOT	Sub-total		14	7	19	40		242	74	205	521	
Honda	Civic 1.8 AT	Sedan						21	12	40	73	
Honda	Civic 1.8 MT	Sedan										
Honda	Civic 2.0 AT	Sedan						13	7	58	78	
Honda	CR-V 2.0AT	SUV	159	50	19	228		816	334	324	1474	
Honda	CR-V 2.4AT	SUV	193	71	85	349	5.1%	1365	481	690	2536	4.1%
Honda	City 1.5 MT	Sedan	12	10	32	54		70	77	206	353	
Honda	City 1.5 AT	Sedan	163	117	302	582		1264	845	1846	3955	

Maker	Model name	Vama Clasiffication	Sales - Oct 2016				Share	Sales - YTM 2016				Share
			North	Central	South	Total		North	Central	South	Total	
Honda	Accord	Sedan	12	2	9	23		68	19	108	195	
Honda	Odyssey	MPV	1		10	11		43	6	151	200	
Honda	**Sub-Total**		**540**	**250**	**457**	**1247**		**3660**	**1781**	**3423**	**8864**	
VINAMOTOR	Hyundai	Large bus	80	2	32	114		1275	73	429	1777	
VINAMOTOR	Hyundai	Medium truck	96	8	28	132	1.0%	784	62	252	1098	1.3%
VINAMOTOR												
VINAMOTOR	**Sub-Total**		**176**	**10**	**60**	**246**		**2059**	**135**	**681**	**2875**	
VEAM	VEAM Motor	Light truck	77	52	215	344		603	396	2,157	3156	
VEAM	MAZ	Medium truck			1	1	1.4%	5	4	7	16	1.5%
VEAM												
VEAM			**77**	**52**	**216**	**345**		**608**	**400**	**2164**	**3172**	
TCIEV	Sunny	Sedan										
TCIEV	Sunny XL	Sedan	14	2	6	22		301	57	54	412	
TCIEV	Sunny XV	Sedan	24	9	8	41	1.5%	338	132	142	612	0.6%
TCIEV	X-Trail 2.0L	SUV	71	25	28	124		71	25	28	124	
TCIEV	X-Trail 2.5L	SUV	91	45	50	186		91	45	50	186	
TCIEV			**200**	**81**	**92**	**373**		**801**	**259**	**274**	**1334**	
HYUNDAI	County	Medium bus	1		2	3		40	6	39	85	
HYUNDAI	Mighty	Light truck	7	2	9	18	0.8%	181	87	275	543	2.3%
HYUNDAI	Mighty	Light truck	70	12	96	178		1,555	827	1,970	4352	
DOTHANH			**78**	**14**	**107**	**199**		**1776**	**920**	**2284**	**4980**	
SANYANG	SYM T880	Small truck										
SANYANG	SYM T1000	Small truck										
SANYANG	SYM V5	Van										
SANYANG	SYM V9	Van					0.0%					0.0%
SANYANG	SYM 2.0T	Small truck			4	4				26	26	
SANYANG	SYM V11	Van										
SANYANG	**Sub-Total**				**4**	**4**				**26**	**26**	

No	Vehicle Type	Sales - Oct 2016 North	Central	South	Total	Sales - YTM 2016 North	Central	South	Total
I	**Passenger cars (PC)**								
1	Sedans	3,566	1,059	3,199	7,824	30,450	8,489	22,489	61,428
2	Sport utility vehicles (SUV)	1,288	437	1,566	3,291	10,222	3,156	12,193	25,571
3	Cross-over cars	483	80	292	855	3,955	695	2,376	7,026
4	Multi-purpose vehicles (MPV)	286	86	828	1,200	3,981	1,016	7,975	12,972
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	963	68	610	1,641	6,767	642	4,844	12,253
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	124	33	139	296	1,480	350	1,470	3,300
9	Lexus's PC subtotal	77	-	44	121	820	-	642	1,462
10	Thaco Peugeot's PC subtotal	14	7	19	40	242	74	205	521
	Subtotal	6,801	1,770	6,697	15,268	57,917	14,422	52,194	124,533
	In percentage (%)	44.54%	11.59%	43.86%	100.00%	46.51%	11.58%	41.91%	100.00%
II	**Commercial vehicles (CV)**								
	Trucks								
11	Pick-ups	910	298	612	1,820	8,952	2,697	6,976	18,625
12	Vans	132	18	71	221	1,289	185	464	1,938
13	Small trucks (G.V.M ≤ 5,000 Kg)	1,218	215	1,231	2,664	10,529	1,736	11,719	23,984
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	668	230	700	1,598	7,735	2,705	7,891	18,331
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	112	8	51	171	968	109	569	1,646
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	103	36	176	315	968	155	2,000	3,123
19	Mercedes-Benz's CV (FUSO) subtotal	46	10	109	165	310	124	809	1,243
	Subtotal	3,189	815	2,950	6,954	30,751	7,711	30,428	68,890
	In percentage (%)	45.86%	11.73%	42.42%	100.00%	44.64%	11.19%	44.17%	100.00%
	Buses								
20	Minibuses [(10-16) seats]	219	52	354	625	2,320	505	3,454	6,279
21	Medium buses / Coaches [(17-30) seats]	44	14	64	122	433	201	553	1,187
22	Large buses / Coaches [(31-55) seats]	212	55	175	442	2,587	547	1,788	4,922
23	Sleeping buses	-	-	-	-	-	-	-	-
24	City buses of all lengths	-	-	-	-	-	-	-	-
25	Bus rapid transit (BRT)	-	-	-	-	-	-	-	-
26	Bus chassises (incompletely-built vehicles)	6	-	132	138	16	-	1,083	1,099
	Subtotal	475	121	593	1,189	5,340	1,253	5,795	12,388
	In percentage (%)	39.95%	10.18%	49.87%	100.00%	43.11%	10.11%	46.78%	100.00%
III	**Special-Purpose Vehicles**								
27	Dump trucks	450	115	454	1,019	5,004	1,874	4,595	11,473
28	Concrete mixer trucks	-	-	-	-	-	-	-	-
29	Tractor trucks	1	-	4	5	6	-	50	56
30	Tanker trucks	-	-	-	-	-	-	-	-
31	Refrigerator trucks	-	-	-	-	-	-	-	-
32	Ambumlance	-	-	-	-	-	-	-	-
33	Fire-fighting trucks	-	-	-	-	-	-	-	-
34	Garbages	-	1	3	4	-	1	16	17
35	Hydraulic crane truck	-	-	-	-	-	-	-	-
36	Sprinklers (road cleaning trucks)	-	-	-	-	-	-	-	-
37	Crane trucks	-	-	-	-	-	1	2	3
38	X-Ray medical vehicles	-	-	-	-	-	-	-	-
39	Truck-mounted concrtet pumps	-	-	-	-	-	-	-	-
40	Car transport (carrying) truck	-	-	-	-	-	-	1	1
41	Hooklift	-	-	-	-	-	-	5	5
42	Prisoner transport truck	-	-	-	-	-	-	-	-
43	Mobile Sewer Jetting Machine (SPV)	-	-	-	-	-	-	2	2
44	Sewage suction truck (SPV)	-	-	-	-	-	-	1	1

Maker	Model name	Vama Clasiffication	Sales - Oct 2016				Share	Sales - YTM 2016				Share
			North	*Central*	*South*	***Total***		*North*	*Central*	*South*	***Total***	
45	**Vaccum tank truck (SPV)**		-	-	-	-		-	-	***8***	***8***	
46	**Stage truck (SPV)**		-	-	-	-		-	-	***1***	***1***	
	Subtotal		451	116	461	1,028		5,010	1,876	4,681	11,567	
	In percentage (%)		**43.87%**	**11.28%**	**44.84%**	**100.00%**		**43.31%**	**16.22%**	**40.47%**	**100.00%**	
	Grand-total		**10916**	**2822**	**10701**	**24439**		**99018**	**25262**	**93098**	**217378**	
	In percentage (%)		**44.67%**	**11.55%**	**43.78%**	**100.00%**		**45.55%**	**11.62%**	**42.83%**	**100.00%**	